



# QUICK REFERENCE GUIDE TO SBA LOAN PROGRAMS

ADDITIONAL SBA PROGRAMS ON REVERSE SIDE

LOAN PROGRAM	MAXIMUM LOAN AMOUNT	PERCENT OF GUARANTY	USE OF PROCEEDS	MATURITY	MAXIMUM INTEREST RATES	GUARANTY FEES AND OTHER FEES	ELIGIBILITY REQUIREMENTS
<b>7(a) Loan Guaranty</b>  Is the SBA's primary loan program and is available through lenders who have executed a loan guaranty agreement with SBA.	\$5,000,000	85% for loans under \$150,000  75% for loans over \$150,000  Maximum amount of SBA Guaranty to any one Borrower (including all affiliates) \$3,750,000	Expansion, renovation or construction of new facility, purchase land or buildings; purchase equipment, fixtures; leasehold improvements; working capital; refinance debt for compelling reasons; seasonal line of credit; inventory acquisition.	Depends on ability to repay; generally working capital is 5 to 10 years. Fixed assets up to 25 years but not to exceed life of asset.	Negotiable with lender; Loans with a maturity of less than 7 years, P + 2.25% is the max; for loans with a maturity of 7 years or more, P + 2.75% is the max.; Loans of \$50K or less may have higher rates.	Paid by lender (usually passed on to borrower). Based on maturity or amount of SBA's guaranty. Fees are: 0.25% of the guaranteed portion, if maturity is 1 year or less. Otherwise, the guaranty fee is 2% of the guaranteed portion under \$150,000; 3% for amounts over \$150,000 up to \$700,000; 3.5% for amounts over \$700,000 up to \$1,000,000; 3.75% on the SBA-guaranteed portion over \$1 million.	Must be operated for profit; meet SBA size standards; show good character; have management expertise and commitment; must show ability to repay loan; loan must not be for speculative or investment purposes.
<b>SBAExpress</b>  Lender has the authority to approve loans using its own forms and procedures. Available only through selected lenders who have met SBA's criteria for Express lender status.	\$1,000,000 Through 9/26/2011  \$350,000 Beginning 9/27/2011	50%	See 7(a) Some limitations on real estate and construction. May be used as a term loan or as a revolving line of credit.	See 7(a) Term loan same as 7(a); no more than 7 years on revolving line of credit.	Negotiable with lender; loans \$50K and under max. 6.5% over prime; loans over \$50K max. 4.5%	See 7(a)	See 7(a)
<b>Patriot Express</b>  As with 7(a) SBAExpress loans, lender has the authority to approve loans using its own forms and procedures. Any lender approved for SBAExpress or the Preferred Lender Program may make Patriot Express loans. Technical assistance provided to borrowers by SBA and its resource partners.	\$500,000	85% for loans of \$150,000 or less;  75% for loans greater than \$150,000	See 7(a) The Patriot Express loan can be used for most business purposes, including start up, expansion, equipment purchases, working capital, inventory or business-occupied real-estate purchases.	Depends on ability to repay; generally working capital is 5 to 10 years. Fixed assets up to 25 years but not to exceed life of asset.	Negotiable with lender; Loans with a maturity of less than 7 years P + 2.25% is the max; loans with 7 yrs. or more maturity, P + 2.75% is the max.; Loans of \$50K or less may have higher rates.	See 7(a)	See 7(a) Available to members of the military community, including veterans, service-disabled veterans, active duty service members eligible for the military's Transition Assistance Program, reservists and National Guard members, current spouses of any of the above and widowed spouses of veterans who died during service or of a service connected disability.
<b>Small/Rural Lender Initiative</b>  Centralized and expedited SBA processing time within 3-5 days. Lenders to transmit applications via fax. Specialized eligibility assistance by the Loan Processing Center & a "Help Desk" to aid lenders. Simplified SBA loan forms, one page (front & back) & PDF fillable. SBA local District Office provide Training and other assistance as requested, or needed (973.645.2179).	\$350,000	85% for loans of \$150,000 or less;  75% for loans greater than \$150,000	See 7(a)	See 7(a)	See 7(a)	See 7(a)	See 7(a)
<b>Small Loan Advantage</b>  Three year pilot program with applications being accepted on or before March 15, 2011. Loans made thru financial institutions participating in SBA's Preferred Lender Program (PLP).	\$250,000	85% for loans up to \$150,000  75% for loans greater than \$150,000	See 7(a)	See 7(a)	See 7(a)	See 7(a)	See 7(a)
<b>Community Advantage</b>  is a three-year pilot initiative with loan applications accepted on or before March 15, 2011. Loans made thru mission-focused lenders, including Community Development Financial Institutions, SBA's Certified Development Companies and SBA's nonprofit microlending intermediaries.	\$250,000	85% for loans up to \$150,000  75% for loans greater than \$150,000	See 7(a)	Revolving lines are not allowed	Prime + 4% maximum interest rate	Lenders are required to pay SBA fees to cover the costs of reviews or examinations, and if assessed by SBA, other lender oversight activities.	See 7(a) Focused on economic development in underserved markets which include: Low-to-moderate Income (LMI) communities Empowerment Zones, Enterprise Communities HUBZones Start-up busn's (in busn no more than two years) Veteran-owned businesses (including Patriot Express eligible)
<b>504 Certified Development Company (CDC)</b>  Long term, fixed asset loans provided through non-profit Certified Development Companies. Must create or retain 1 job per \$50,000 (\$100,000 for small manufacturers) of debenture proceeds.	SBA portion limited to \$5 million. If loan meets Public Policy Goals, amount may be \$5 million. Loans to small manufacturers may be up to \$5.5 million.	Up to 40% of project, which is a 100% SBA backed debenture. Private lender portion of project is unlimited but is not backed by SBA.	Purchase of fixed assets such as land, buildings, major improvements, equipment, construction/renovation costs. Working capital needs not allowed.	10 or 20 years for R/E; maybe less for M & E	Based on current market rates for 5 and 10 year Treasury issues plus an increment above the Treasury rate.	Fees related to the debenture Approximately 3%.	For-profit businesses that do not exceed \$15 million in tangible net worth and did not have average net income over \$5 million for the past 2 years. Alternate size standard is that imposed for 7(a) loans.