



# SBE, MBE & WBE Certifications for State & Corporate Contracts

*The State of New Jersey's Small Business Set-Aside program includes goals that 25% of state contract and purchase order dollars be awarded to Small Business Enterprises (SBE) - NJ Business Portal*

It is advantageous to secure SBE registration to better compete for government contracts and Minority-owned or Women-owned Business Enterprise (MBE/WBE) certifications to qualify for select corporate bidding opportunities.

Our workshop explains the eligibility requirements, a line by line review of each application and overviews of the Bid Opportunity Database, E-mail Notification Service, and Diversity Registry available to successful applicants. Take the class today and submit your application tomorrow!

## INSTRUCTOR: PATRICK GUIDOTTI

Owner of PJG Consulting & former Director of NJ Department of Commerce Small Business Office

### DATES

**March 10**  
9:00-11:30 AM

**May 5**  
9:00-11:30 AM

**July 14**  
9:00-11:30 AM

### LOCATION

**The College of NJ  
Ewing**

### FEE - \$39

Return On Investment  
- New Revenue Stream -

### REGISTER

Online at  
[www.sbdcnj.com](http://www.sbdcnj.com)  
or call 609-771-2947



The NJSBDC network ([www.njsbdc.com](http://www.njsbdc.com)) is the premier provider of comprehensive services and programs for small business in New Jersey. The organization, which consists of 11 centers statewide, helps businesses expand their operations, manage their growth or start ventures. The New Jersey Small Business Development Centers (SBDC) network is partially funded by the U.S. Small Business Administration, the State of New Jersey and The College of New Jersey. SBA's funding is not an endorsement of any products, opinions, or services. All SBA funded programs are extended to the public on a nondiscriminatory basis. Reasonable accommodations for persons with disabilities will be made, if requested at least two weeks in advance by contacting 609.771.2947.