

# MEET THE LENDERS

“HOW TO OBTAIN FUNDING FOR CURRENT AND/OR NEW BUSINESS IN TODAY’S ECONOMIC CLIMATE”

U.S. Small Business Administration Two Gateway Center Newark, New Jersey 07102 (973) 645-2434

Woodbridge Metro Chamber of Commerce & INVESTORS SAVINGS BANK  
IN COOPERATION WITH:

Small Business Development Center @ The College of New Jersey  
SCORE – Counselors to America’s Small Business

WHEN: Friday, 24 April 2009  
8:00am – 10:00am

WHERE: Colonia Country Club  
300 Colonia Blvd  
Colonia, NJ 07067  
(732)-636-4040

FEE: \$20.00 – Pre-registration is requested  
Woodbridge Metro Chamber of Commerce

This program will provide small business owners and entrepreneurs with the opportunity to meet one-on-one with SBA's top lenders to discuss the availability of SBA guaranteed loans by their institutions. Find out first hand what lenders look for in a winning loan proposal, how to increase your chances of getting a loan and how to get through the loan application process. A number of SBA Lenders will be available to discuss your loan proposal with you. To make the most effective use of your time and to insure that your loan proposal gets the highest possible consideration, we encourage you to prepare a:

**Business Plan Executive Summary Form**

The Business Plan Executive Summary Form summarizes vital information about your business or project and gives lenders the opportunity to make an informed expression of interest about your loan request. **Make several copies.** Bring them with you to distribute to the participating lenders. To obtain a copy of the Business Plan Executive Summary Form, call the SBDC@TCNJ at 609-771-2947. You are also encouraged to bring a current credit report. Meet with as many lenders as you like and be sure to bring plenty of copies of your **Business Plan Executive Summary Form**.

In addition, representatives from the U.S. Small Business Administration, the Small Business Development Center and SCORE – Counselors to America’s Small business will be on hand to arrange FREE one-on-one counseling to help you in the development of: Business Plans; Marketing Plans; Financial Statements; Cash Flow Projections; Loan Applications & Packages

The New Jersey Small Business Development Centers (SBDC) network is partially funded by the U.S. Small Business Administration, the New Jersey Commerce and Economic Growth Commission and Rutgers Business School: Graduate Programs-Newark and New Brunswick. SBA's funding is not an endorsement of any products, opinions, or services. All SBA funded programs are extended to the public on a nondiscriminatory basis. Reasonable accommodations for persons with disabilities will be made, if requested at least two weeks in advance by contacting Lorraine Allen, SBDC@TCNJ, 2000 Pennington Ave. Ewing, NJ (609) 771-2947